FY2025 3Q Earnings Results

KRAFTON

2025. 11. 04.

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KRAFTON, RESONATING WITH INDIA

KRAFTON

KRAFTON India CEO, Sean Hyunil Sohn



KRAFTON India Strategy

Targeting Mutual Growth with India through BGMI Presence and Tailored Strategies

Expanding Presence and Sustainability

Battle Royale for India





BGMI 4th Anniversary

BGMI Cumulative Users

Continuous Growth in India

Cumulative Users

Avg. Paying Users

+15% yoy | +34% yoy

FY2024 vs. 3Q25 YTD







Local and Global Esports Events







Investments in India









KRW 300_{BN}

(as of Nov 2025)

Investment in Gaming and Related Businesses in India

Growth & Future of BGMI

Sustainable Growth in India based on Robust BGMI Content and Publishing

User Experience & New Content



Improved Network by Server Expansion



World of Wonder UGC Mode Update

Indian Brand Collaborations



Mahindra Collaboration



JIO & Smartphone Partnership

Strengthened Marketing



Expanding to Languages Beyond Hindi



BGMI Short Animations

Localization for Indian Users



Localized Map Content



Exclusive BGMI Skins

New Growth Engine in India

Exploring New Opportunities by Increasing the Hit Ratio of New Games and Entering the Cricket Market

Developing Games Tailored for India

KRAFTON

Easy and Simple Social Games Preferred by Indian Gamers

Increasing the Hit Ratio by Fast Iterations of Development & Tests

Targeting Three Games to be Launched within FY2026

- Securing Indian IPs with Genres Familiar to Indian Gamers
- Partnering with Indian Local Developers for Fast Launches





FY2025 3Q Financial Performance

KRAFTON

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CFO, Dongkeun Bae

REVENUE

KRW 870.6_{bn}

Driven by PC & Mobile platform growth increased 21.0% YoY, 31.5% QoQ

3Q25 Cumulative Revenue KRW 2.4tn (+15.0% YoY vs. 3Q24 Cumulative Revenue)

OPERATING PROFIT

KRW 348.6

Driven by strong revenue growth increased 7.5% YoY, 41.7% QoQ

3Q24 Cumulative Operating Profit KRW 1.1tn (+8.8% YoY vs. 3Q24 Cumulative Revenue)

3Q25 Highlights



+12%

Strong 3Q performance driven by strong content and live service capabilities, securing PUBG IP's fourth consecutive year of growth

FY2024 1~3Q vs. FY2025 1~3Q Revenue

Revenue Breakdown

Revenue

PC KRW 353.9bn (QoQ 61.1% ↑, YoY 29.0% ↑)

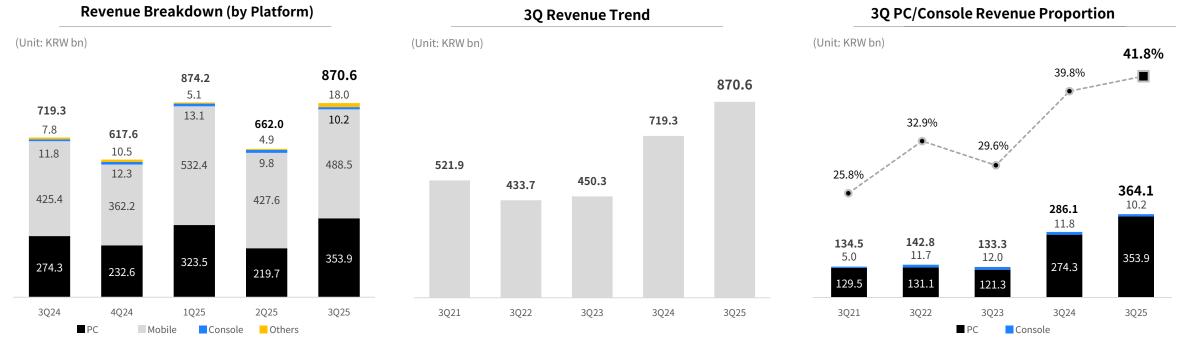
Record high revenues driven by IP collaborations and content updates

Mobile KRW 488.5bn (QoQ 14.2%↑, YoY 14.8%↑)

Growth driven by modes, IP collaborations, and localized content

Console KRW 10.2bn (QoQ $4.1\% \uparrow$, YoY $13.8\% \downarrow$)

(Unit: KRW bn)	3Q 2024	2Q 2025	3Q 2025	QoQ	YoY
Revenue	719.3	662.0	870.6	+31.5%	+21.0%
PC	274.3	219.7	353.9	+61.1%	+29.0%
Mobile	425.4	427.6	488.5	+14.2%	+14.8%
Console	11.8	9.8	10.2	+4.1%	-13.8%
Others	7.8	4.9	18.0	+261.3%	+131.3%



PUBG IP Franchise (PC/Console)

Continued Growth of PUBG PC/Console and Preparation for PUBG 2.0 Transition

IP Collaborations and Shared Content within PUBG IP Franchise







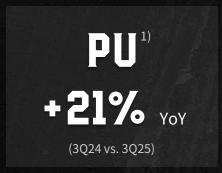
Skibidi Toilet Collaboration

Porsche Collaboration

Fashion Brand Collaboration

Sustainable Growth of PUBG PC Driven by Robust Traffic





Continued R&D for PUBG 2.0





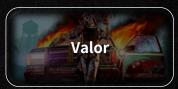


- Positive user feedbacks from UGC Alpha service during 3Q25
- PAYDAY Mode co-developed with Starbreeze Entertainment to be released during 1H26

New Titles for Potential Fans







• Three new titles under development conducting external tests

1) MAU: Monthly Active User, PU: Paying User

PUBG IP Franchise (Mobile)

Solid Live Service for Global Mobile Titles and Focus on Shared Content within the Franchise

User Engagement





Monetization



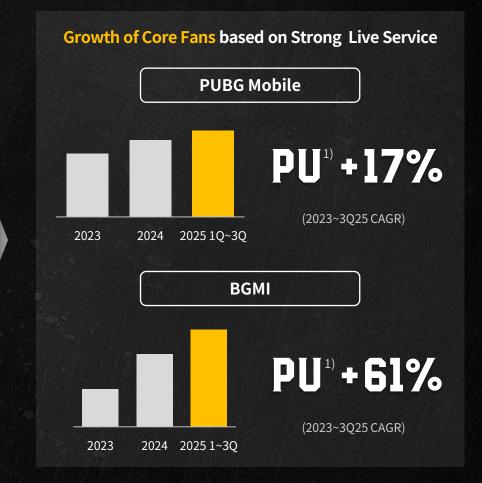


4Q25 Shared Content within PUBG IP



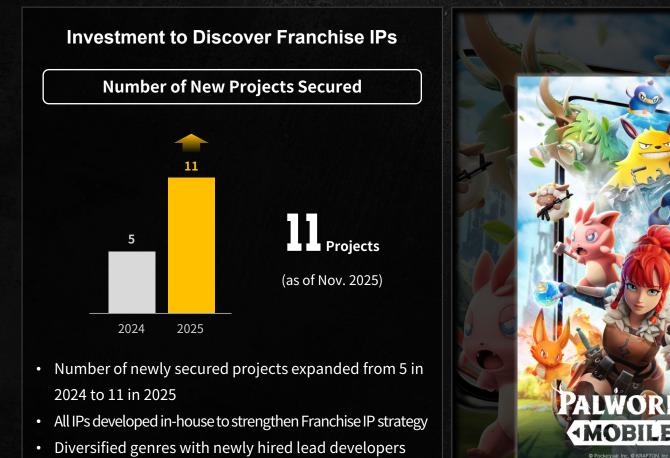






New Franchise IP

Securing New Projects to Discover Franchise IPs, Palworld Mobile First Revealed to Users





Transition to an Al First Company, Enhanced Al Technology R&D and Application

Al First Transformation

Policy

- ① Support for AI Education
- ② Optimizing Al First environment

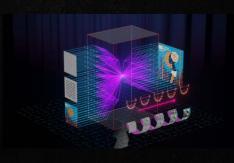
Infrastructure

- ① Al platform/data integration
- ② Establishment of GPU Cluster
- Prioritizing AI as a central and primary means of problem-solving through Agentic AI¹⁾
- Automation of new and existing tasks with Al

KRAFTON GPU Cluster

- NVIDIA B300 GPU investment of KRW 100bn
- Research for LLM, game AI, and AI workflow processing
- Scheduled to be in operation within 1H26

National Foundation Model Project



- SKT Consortium selected as one of five elite teams
- Developing a 500bn parameter foundation model
- Plan to establish an in-house framework for Al development and application
- Aim to enhance CPC capabilities and gaming Al



The only team with a complete AI ecosystem

PUBG ALLY Released in 1H26



Cooperative

- Strategic co-op gameplay
- Looting and sharing items

Communicative

- Specialized for PUBGrelated conversations
- Korean, English, and Mandarin support

Proactive

- In-game situational awareness and planning
- Adapting to changing circumstances

On-Device

- Runs on NVIDIA GPU, plan to expand support
- Low latency

Operating Expenses & Profit

Operating Expenses

3Q25 KRW **522.0bn** (QoQ 25.5% ↑, YoY 32.2% ↑)

Increased 25.5 % QoQ and 32.2% YoY due to rise in platform fees / cost of revenue and paid commissions

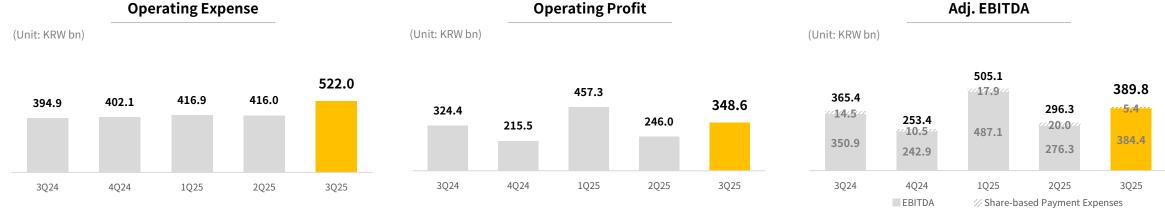
Operating Profit

3Q25 KRW 348.6bn (QoQ 41.7% ↑, YoY 7.5% ↑)

Increased 41.7% QoQ and 7.5% YoY due to rise in revenue despite higher costs

(Unit: KRW bn)	3Q 2024	2Q 2025	3Q 2025	QoQ	YoY
Operating Expense	394.9	416.0	522.0	+25.5%	+32.2%
Personnel	133.1	146.8	155.5	+5.9%	+16.8%
Platform Fees / Cost of revenue ¹⁾	101.1	83.9	128.6	+53.2%	+27.3%
Paid Commissions	80.4	96.2	141.6	+47.2%	+76.0%
Marketing	29.9	26.1	43.3	+66.0%	+44.7%
Share-based Payment Expenses	14.5	20.0	5.4	-73.2%	-63.1%
Others	35.9	43.0	47.6	+10.8%	+32.6%
Operating Profit	324.4	246.0	348.6	+41.7%	+7.5%
% Margin	45.1%	37.2%	40.0%	+2.8%p	-5.1%p
Adj. EBITDA ²⁾	365.4	296.3	389.8	+31.6%	+6.7%
% Margin	50.8%	44.7%	44.8%	+0.1%p	-6.0%p

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¹⁾ Platform fees / Cost of Revenue consist of Steam, market commissions, etc.

²⁾ Adj. EBITDA = EBITDA + Share-based Payment Expenses

Net Profit

Net Profit

3Q25 KRW 369.4bn (QoQ 2,278.2% ↑, YoY 204.4% ↑)

2Q25

1Q25

3Q25

Increased 2,278.2% QoQ and 204.4% YoY driven by non-operating profit growth due to FX effects

(Unit: KRW bn)	3Q 2024	2Q 2025	3Q 2025	QoQ	YoY
Non-Operating Profit	(127.7)	(222.2)	138.1	T/P ¹⁾	T/P
Non-Operating Income	(21.5)	1.0	123.4	+11,957.2%	T/P
Other Income	(28.3)	(4.5)	115.9	T/P	T/P
Finance Income	6.8	5.5	7.5	+38.2%	+10.5%
Non-Operating Expense	106.2	223.2	(14.7)	T/P	T/P
Other Expenses	103.9	220.8	(17.5)	T/P	T/P
Finance Expenses	2.3	2.4	2.8	+21.0%	+20.8%
Profit Before Income Tax	196.7	23.9	486.7	+1,936.5%	+147.4%
Income Tax	75.3	8.4	117.3	+1,301.8%	+55.6%
Net Profit	121.4	15.5	369.4	+2,278.2%	+204.4%
% Margin	16.9%	2.3%	42.4%	+40.1%p	+25.5%p

3Q24

4Q24

1Q25

2Q25

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Non-Operating Profit Profit Before Income Tax Net Profit (Unit: KRW bn) (Unit: KRW bn) (Unit: KRW bn) 602.6 491.2 498.9 387.1 486.7 369.4 371.5 138.1 41.6 196.7 121.4 15.5 (127.7)23.9 (222.2)

1Q25

2Q25

3Q25

3Q24

4Q24

3Q25

3Q24

4Q24

Q&A

KRAFTON India CEO
Sean Hyunil Sohn

CFO
Dongkeun Bae

Appendix

Summary of Financial Statements

Consolidated Income Statement

(Unit: KRW bn)	FY2024		FY2025		
(Onic: KRW bh)	3Q	4Q	1Q	2Q	3Q
Revenue	719.3	617.6	874.2	662.0	870.6
Operating Costs	394.9	402.1	416.9	416.0	522.0
Operating Profits	324.4	215.5	457.3	246.0	348.6
Adj. EBITDA	350.9	242.9	487.1	276.3	384.4
Adj. EBITDA ¹⁾	365.4	253.4	505.1	296.3	389.8
Non-Operating Profit	(127.7)	387.1	41.6	(222.2)	138.1
Other Income	(28.3)	409.9	122.0	(4.5)	115.9
Other Expenses	103.9	27.8	84.0	220.8	(17.5)
Finance Income	6.8	7.4	6.2	5.5	7.5
Finance Expenses	2.3	2.4	2.6	2.4	2.8
Profit Before Income Tax	196.7	602.6	498.9	23.9	486.7
Income Tax	75.3	111.4	127.4	8.4	117.3
Net Profit	121.4	491.2	371.5	15.5	369.4

Consolidated Statement of Financial Position

(Unit: KRW bn)	FY2024	3Q 2025
Assets		
Current Assets	5,004.4	4,241.9
Cash and Cash Equivalents ¹⁾	3,772.0	3,011.9
Others	1,232.4	1,230.0
Non-current Assets	2,915.0	4,199.4
Property and equipment	239.7	462.8
Intangibles	656.2	930.3
Investment in Associates	722.0	795.8
Others	1,297.1	2,010.5
Total Assets	7,919.4	8,441.3
Liabilities		
Current Liabilities	784.8	757.2
Non-current Liabilities	305.5	404.4
Total Liabilities	1,090.3	1,161.6
Equity		
Shareholders' equity	6,827.8	7,066.3
Paid-in Capital	4.9	4.9
Capital Surplus	1,477.8	1,475.9
Other Components of Equity	263.7	(74.4)
Retained Earnings	5,081.4	5,659.9
Non-controlling Interests	1.3	213.4
Total Equity	6,829.1	7,279.7