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KRAFTON

May 2025

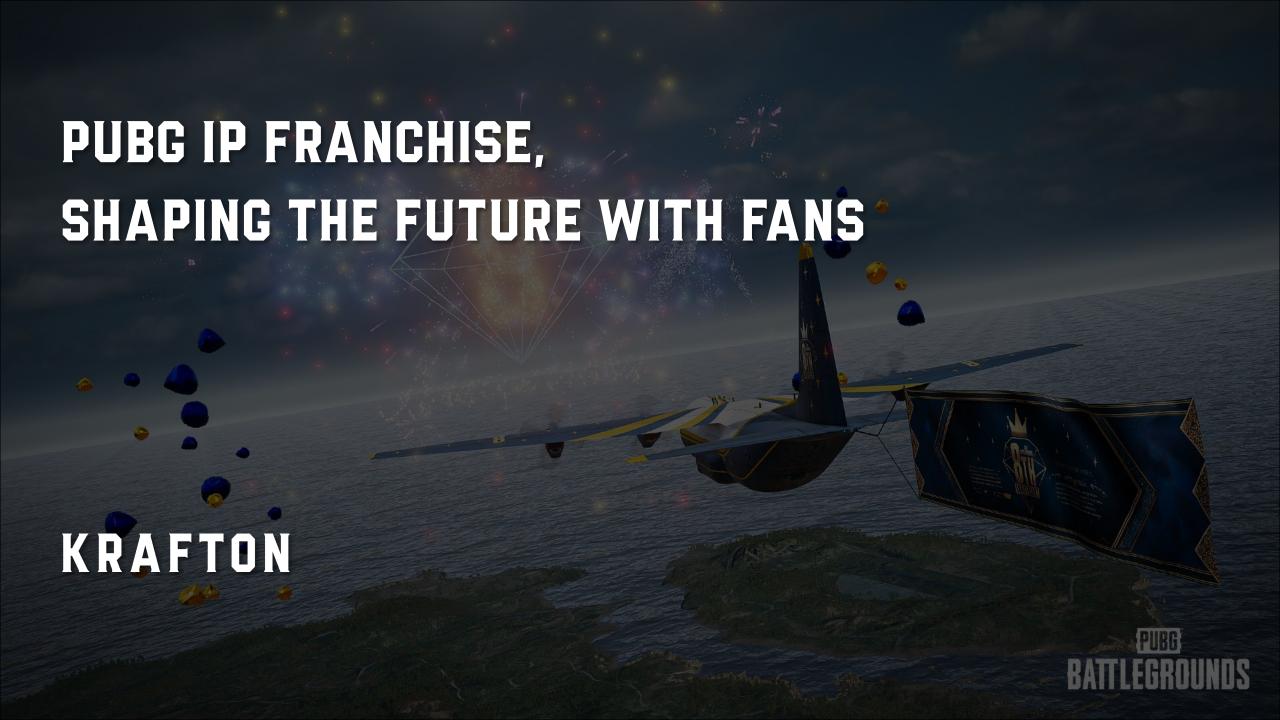
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## **Core Services**

#### **Investing in Content and Evolution of Services for All Fans**

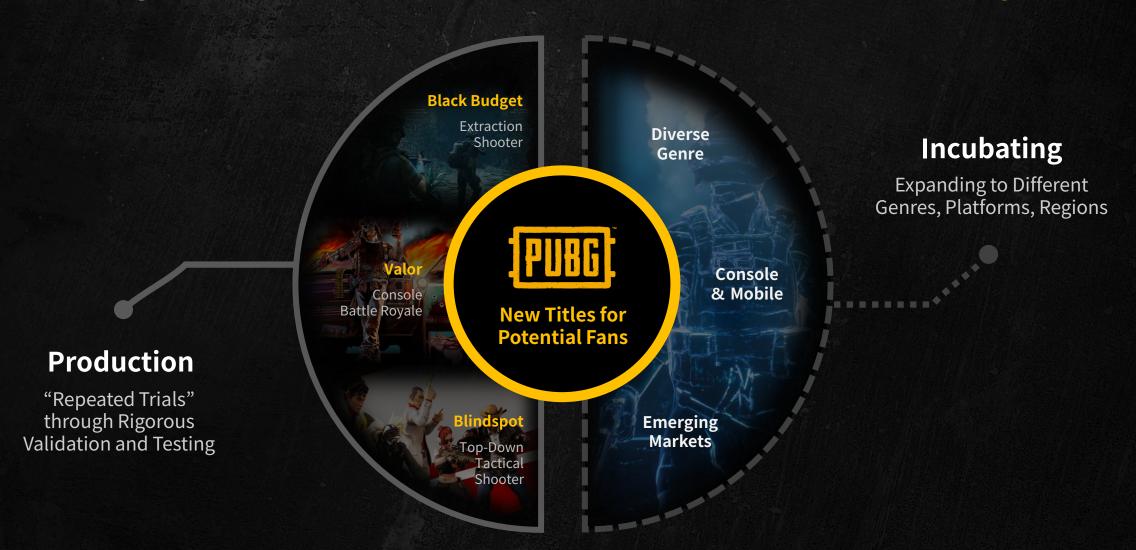
# **IP Collaboration for Cultural Experiences Delivering Cultural Experiences** including Music, Cars, Fashion IP beloved by Western Players and New Generations Invest in relevant content that connects the IP with fans





## New Titles

**Driving Franchise Growth with New Titles Across Diverse Genres, Platforms, and Regions** 



# EVERGREEN IP

Commitment to Deliver the Unique Fun of PUBG to Fans

**Belief of Contributing to KRAFTON's Growth** 

# FY2025 1Q Highlights

# KRAFTON

KRAFTON

#### **REVENUE**

KRW 874.2<sub>bn</sub>

All core PUBG IP<sup>1)</sup> services grew YoY, driving record high quarterly revenue with a 31.3% YoY increase

# OPERATING PROFIT

KRW 457.3<sub>bn</sub>

Record high quarterly operating profit driven by strong revenue growth, increasing 47.3% YoY





1 million copies sold within 7 days of Early Access, Publishing strategy for a long-term sustainable IP

# 1Q25 Highlights

# **1Q Earnings Summary**

#### Revenue

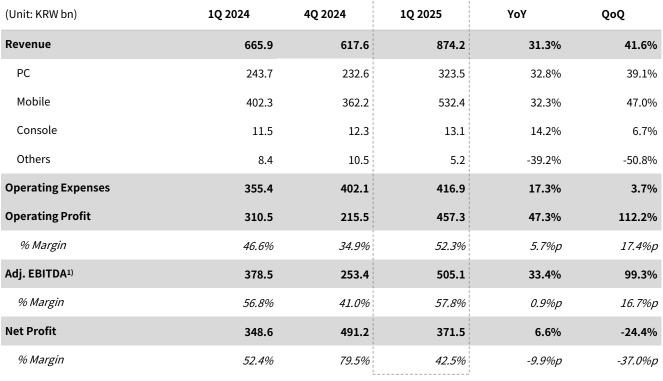
**1Q25** KRW 874.2bn (YoY 31.3% ↑, QoQ 41.6% ↑)

Record high quarterly revenues driven by growth across PC, Mobile, and Console platforms, increasing 31.3% YoY and 41.6% QoQ

#### **Operating Profit**

**1Q25** KRW 457.3bn (YoY 47.3% ↑, QoQ 112.2% ↑)

Record high operating profit driven by strong revenue growth, increasing 47.3% YoY and 112.2% QoQ





1) Adj. EBITDA = EBITDA + Share-based Payment Expenses

# inZOI Early Access

#### Successful Early Access Launch Demonstrating Potential as a New Global Long-term IP

#### **Targeting a New Global Long-term IP**

#### Short-Term Goal

- #1 on Steam Wishlists and positive user feedback
- Early Access in just 2 years of development and delivering continuous updates
- Visibility as a globally influential new IP

#### Mid-Term Goal

- Increasing share within the genre through growing the fanbase
- Delivering new experiences with AI and Mods
- Discovering new sustainable business models

#### Long-Term Goal

- Accomplishing the Community Snowball Publishing Strategy
- Scale-up efforts with the global community
- Growing as KRAFTON's Big Franchise IP

#### **Community Snowball Publishing Strategy**





#### **Early Access Phase**

- Community building with discord and influencers
- Building trust and strengthening fandom through timely communication and reflecting user feedbacks

#### Official Launch Phase

- Community care and continuous game updates
- Messages on official launch and console platform launch planned in 2026

# Strategic Titles for 2025

#### **Establishing Optimized Strategies for Development and Publishing**





#### **KRAFTON**

**Genre** Frontier Life Simulation **Platform** PC (Steam) / Console

- The solo-developed Dinkum original sold 1M+ copies during Early Access
- Publishing rights transferred to KRAFTON on February 12th, followed by Official Launch on April 23rd
- Console platform launch within 2025

#### 5MIN LAB

**Genre** Frontier Life Simulation **Platform** Multi-platform

- A spin-off title 'Dinkum Together'
- Multi-platform strategy with enhanced art style and gameplay from the original
- Franchise strategy by strengthening IP and community expansion



#### **BLUEHOLE**

**Genre** Extraction RPG **Platform** Mobile

- Extraction RPG combining battle royale survival, dungeon crawling, and RPG
- Aim to Popularize Extraction RPG through optimized gameplay, visuals, specs, and technology for the global market
- Global launch as an original IP



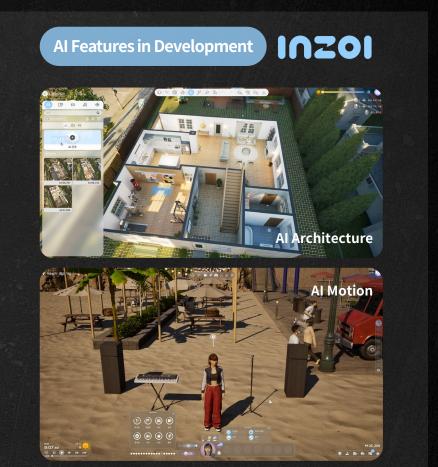
#### **UNKNOWN WORLDS**

**Genre** Underwater Survival Adventure **Platform** PC / Console

- Early Access on PC and Console in 2025
- Xbox Game Pass partnership during Early Access
- Expanding the series with co-op gameplay and enhanced deep-sea exploration
- #4 on Steam Wishlists (as of April 29th)

#### **Revolutionizing Gameplay Experience by Applying Advanced AI Technology**





## India

#### Strengthening Position as a Publisher in India through Growth of BGMI and Investments

#### **Localized Indian Contents for BGMI**





#### **Mahindra Collaboration**

- Co-marketing a new EV model with a local Indian brand
- Launching in-game vehicle skins and out-game events
- Record high revenue among all local Indian collaborations

#### **Strengthened Publishing Strategy in India**





#### **Nautilus Mobile & Real Cricket IP Acquisition**

- Securing the leading mobile game IP of Cricket in India
- Real Cricket has achieved 250M+ downloads and 10M+ MAU
- Aiming to grow Cricket games with the expertise of Nautilus Mobile

# **Operating Expenses & Profit**

#### **Operating Expenses**

**1Q25** KRW 416.9bn (YoY 17.3% ↑, QoQ 3.7% ↑)

Increased 17.3% YoY and 3.7% QoQ due to rise in personnel expenses and platform fees / cost of revenue

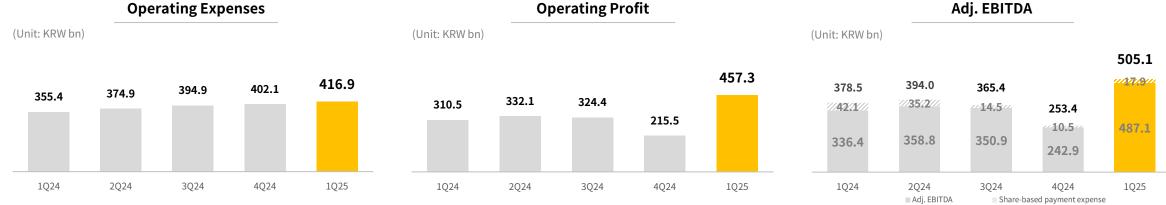
#### **Operating Profit**

**1Q25** KRW 457.3bn (YoY 47.3% ↑, QoQ 112.2% ↑)

Increased 47.3% YoY and 112.2% QoQ based on strong revenue growth

(Unit: KRW bn)	1Q 2024	4Q 2024	1Q 2025	YoY	QoQ
Operating Expenses	355.4	402.1	416.9	17.3%	3.7%
Personnel	121.4	132.7	148.4	22.2%	11.9%
Platform Fees / Cost of Revenue <sup>1)</sup>	85.9	84.8	105.0	22.3%	23.8%
Paid Commissions	61.3	97.9	84.1	37.3%	-14.0%
Marketing	12.4	37.9	22.9	84.6%	-39.5%
Share-based Payment Expenses	42.1	10.5	17.9	-57.4%	70.0%
Others	32.3	38.3	38.6	19.5%	0.8%
Operating Profit	310.5	215.5	457.3	47.3%	112.2%
% Margin	46.6%	34.9%	52.3%	5.7%p	17.4%p
Adj. EBITDA <sup>2)</sup>	378.5	253.4	505.1	33.4%	99.3%
% Margin	56.8%	41.0%	57.8%	0.9%p	16.7%p

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<sup>1)</sup> Platform fees / Cost of Revenue consist of Steam, market commissions, etc.

<sup>2)</sup> Adj. EBITDA = EBITDA + Share-based Payment Expenses

## **Net Profit**

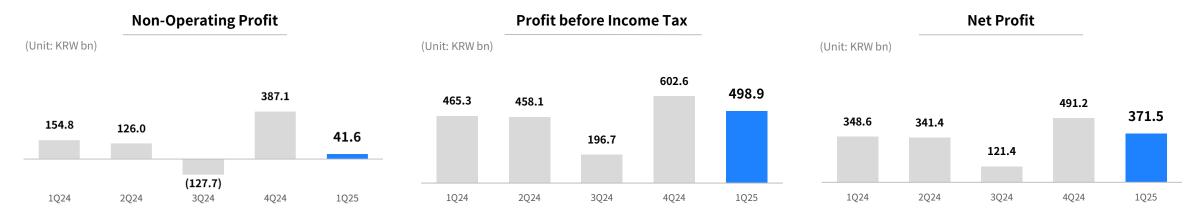
#### **Net Profit**

**1Q25** KRW 371.5bn (YoY  $6.6\% \uparrow$ , QoQ 24.4%  $\downarrow$ )

Increased 6.6% YoY driven by strong operating profit growth, decreased 24.4% QoQ due to FX effects

(Unit: KRW bn)	1Q 2024	4Q 2024	1Q 2025	YoY	QoQ
Non-Operating Profit	154.8	387.1	41.6	-73.1%	-89.3%
Non-Operating Income	189.6	417.3	128.2	-32.4%	-69.3%
Other Income	180.7	409.9	122.0	-32.5%	-70.2%
Finance Income	8.9	7.4	6.2	-30.0%	-16.0%
Non-Operating Expense	34.8	30.2	86.6	148.9%	186.5%
Other Expenses	32.5	27.8	84.0	158.3%	201.6%
Finance Expenses	2.3	2.4	2.6	15.1%	10.2%
Profit Before Income Tax	465.3	602.6	498.9	7.2%	-17.2%
Income Tax	116.7	111.4	127.4	9.2%	14.4%
Net Profit	348.6	491.2	371.5	6.6%	-24.4%
% Margin	52.4%	79.5%	42.5%	-9.9%p	-37.0%p

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# Appendix

### Revenue Breakdown

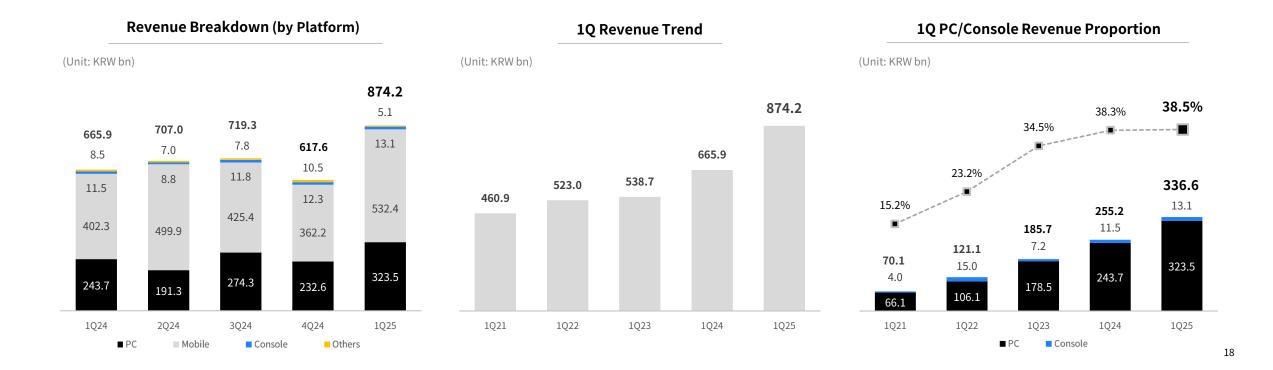
Revenue

**PC** 1Q25 KRW 323.5bn (YoY 32.8% ↑, QoQ 39.1% ↑)

**Mobile 1Q25 KRW 532.4bn** (YoY 32.3% ↑, QoQ 47.0% ↑)

**Console 1Q25 KRW 13.1bn** (YoY 14.2% ↑, QoQ 6.7% ↑)

(Unit: KRW bn)	1Q 2024	4Q 2024	1Q 2025	YoY	QoQ
Revenue	665.9	617.6	874.2	31.3%	41.6%
PC	243.7	232.6	323.5	32.8%	39.1%
Mobile	402.3	362.2	532.4	32.3%	47.0%
Console	11.5	12.3	13.1	14.2%	6.7%
Others	8.4	10.5	5.2	-39.2%	-50.8%



# **Summary of Financial Statements**

#### **Consolidated Income Statement**

(KRW bn)	FY2024				FY2025
(KRW DII)	1Q	2Q	3Q	4Q	1Q
Revenue	665.9	707.0	719.3	617.6	874.2
Operating Costs	355.4	374.9	394.9	402.1	416.9
Operating Profits	310.5	332.1	324.4	215.5	457.3
Adj. EBITDA	336.4	358.8	350.9	242.9	487.1
Adj. EBITDA <sup>1)</sup>	378.5	394.0	365.4	253.4	505.1
Non-Operating Profit	154.8	126.0	(127.7)	387.1	41.6
Other Income	180.7	134.8	(28.3)	409.9	122.0
Other Expenses	32.5	15.7	103.9	27.8	84.0
Finance Income	8.9	9.3	6.8	7.4	6.2
Finance Expenses	2.3	2.4	2.3	2.4	2.6
Profit Before Income Tax	465.3	458.1	196.7	602.6	498.9
Income Tax	116.7	116.7	75.3	111.4	127.4
Net Profit	348.6	341.4	121.4	491.2	371.5

#### **Consolidated Statement of Financial Position**

(KRW bn)	FY2024	1Q 2025
Assets		
Current Assets	5,004.4	5,304.9
Cash and Cash Equivalents1)	3,772.0	4,210.6
Others	1,232.4	1,094.3
Non-current Assets	2,915.0	3,042.2
Property and equipment	239.7	330.8
Intangibles	656.2	678.2
Investment in Associates	722.0	742.1
Others	1,297.1	1,291.1
Total Assets	7,919.4	8,347.1
Liabilities		
Current Liabilities	784.8	825.1
Non-current Liabilities	305.5	328.0
Total Liabilities	1,090.3	1,153.1
Equity		
Shareholders' equity	6,827.8	7,191.4
Paid-in Capital	4.9	4.9
Capital Surplus	1,477.8	1,478.9
Other Components of Equity	263.7	254.1
Retained Earnings	5,081.4	5,453.5
Non-controlling Interests	1.3	2.6
Total Equity	6,829.1	7,194.0